

The magazine for success with wind

Santa Santa

www.**eno-energy**.com

ENO mag

Dear eno mag readers,

We're pleased to be able to present our two 5X-class flagship products, the eno152 and eno160, in this issue, as well as highlighting our first sales successes.

These new designs are based on 20 years of industry experience and engineering expertise, allowing German wind energy equipment manufacturer eno to create high-quality systems that combine efficiency, sustainability and ease of operation for our customers. We are particularly proud of the positive market response and good feedback from our first customers, and of the strong demand for our products. But more about that on the following pages.

We'd also like to take this opportunity to offer our warmest thanks to our loyal customers, banks, partners, suppliers and all those involved in implementing wind farms, and especially to our staff. Together, we have all worked tirelessly, creatively and flexibly to overcome the disruption of 2020 and create something new. Strengthened by our realisation of what we can achieve, we can look to the future with confidence, based on our product portfolio, our national and international sales pipelines and our network of contacts. We look forward to working with you on implementing projects and to receiving further enquiries and orders.

We wish you all a peaceful Christmas, with a chance to unwind, and a happy new year 2021. Stay safe and look after yourselves and your loved ones.

The management team

Made in Germany



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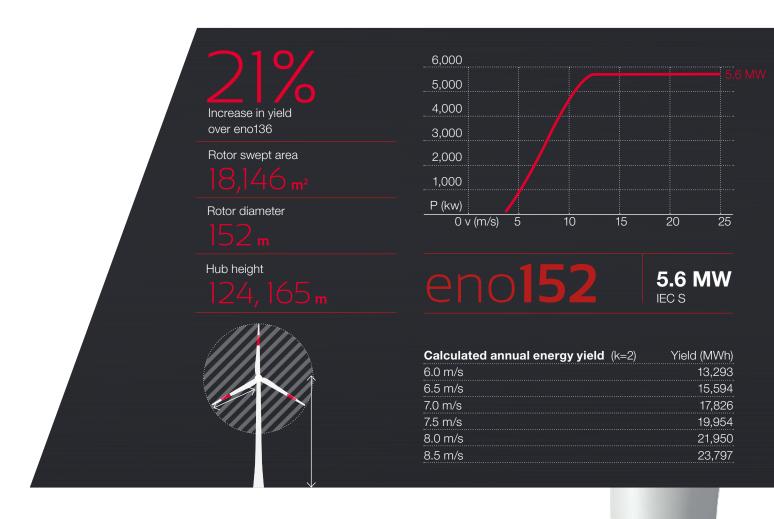
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/ eno152 = medium and high wind locations

The first variant of the new enoventum platform



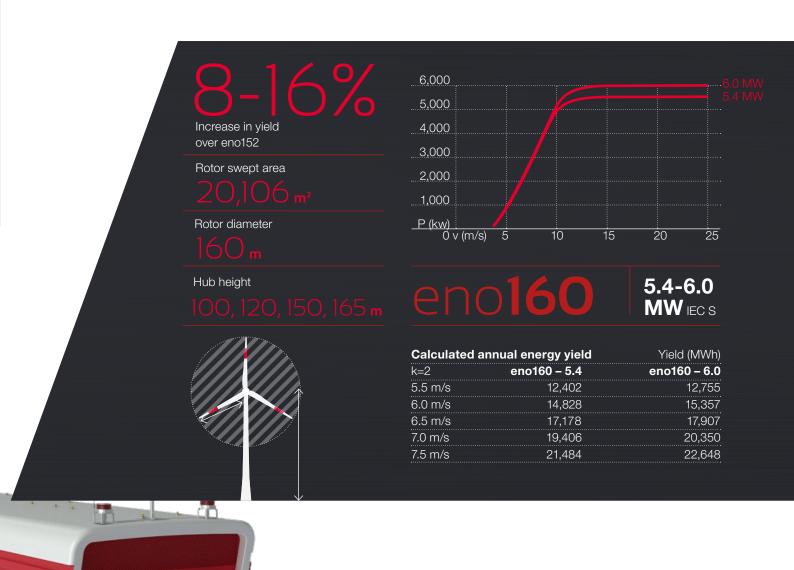
The eno152, which premiered at this year's Rostock Wind, sees eno energy systems launching a wind turbine optimised for high wind locations in the segment for wind turbines with a rotor diameter of over 150 metres. This turbine variant leverages all the benefits of the enoventum platform and is designed for locations with medium to high wind levels.

/ eno160 = medium and low wind locations

Expansion of the enoventum platform

The eno160 has been specially designed for optimum yield from medium and low wind levels. As such, the wind turbine is available with a choice of 5.4 or 6.0 MW output to cover the specifics of the site in question.

ENO VENTUM





Satisfied customers

Interview with an early eno customer

For MVV, expansion of renewable energy plays a key role in the energy transition. As industry pioneers, they have been investing in German wind farms since 2010, focusing primarily on onshore installations. Ernst Kauder, managing director of MVV, tells of the initial purchase decision and the reliable service received from eno group over the last ten years and more.



What prompted you to buy an eno wind turbine, despite it being the first turbine manufactured by eno to hit the market?

The Plauerhagen wind farm was the first existing wind farm that MVV added to its wind farm portfolio, which has since grown to 213 MW. Economic criteria were just as important to us as well-engineered turbines. eno quickly proved itself to be a partner that communicated clearly and well during the project and evaluation phases. Right from the beginning of our working relationship, eno has always kept its promises and predictions, both on the commercial and technical fronts. That helped to generate mutual trust at an early stage.

How reliable have those first eno turbines been over the last few years and what maintenance contract did you take out?

After our initial medium-term contract, we expanded our relationship with eno by signing a long-term full maintenance contract which will initially run until the end of the EEG subsidy. The warranted availability for the turbines has always been met, with average availability of 98%. On the basis of our experience, I currently expect that the turbines will still be in good technical condition after 20 years of operation and MVV will be able to continue using them into their 21st year and beyond as a commercially viable proposition.

How satisfied are you with eno's service with regard to response times for turbine outages, material availability and communication?

We can rely on relatively rapid response times from the service team. The response mostly exceeds the guaranteed response time. We have a particular geographical advantage here because the eno service depot is barely ten minutes away from the wind farm. A good stock of spare parts is held. Communication with eno is transparent and fast.

How satisfied are you as an operator of eno turbines, and with service performance in general?

We're satisfied. eno has done an excellent job to date, and I therefore have a positive outlook going forward.

Ernst Kauder

Managing Director, MVV Windenergie GmbH



Scan the QR code to read the full article (in German)

A yield of more than 20 million kWh per turbine and the proven full-service concept delivered by our local service team guarantee efficient and sustainable operation.

eno160 flagship successful in Sweden

eno group is a privately-owned medium-sized wind turbine supplier based in Rostock that began serving the Swedish energy market more than ten years ago, setting up a subsidiary, eno energy Sweden AB, to handle sales and servicing of wind turbines in the country.

Over the years, the company has built up a valuable sales and servicing network.

Early commitment has paid off

Highly respected project developers and investors have chosen eno energy GmbH and eno energy Sweden AB for the delivery and turnkey implementation of several projects with a total output of around 125 MW in southern and central Sweden.

These projects involve 23 of our flagship eno160 turbines, which have a total height of 230 metres. A yield of more than 20 million kWh per turbine and the proven full-service concept delivered by our local service team guarantee efficient and sustainable operation.

Infrastructure works are planned to begin in Q3 2021, with installation of the first wind turbine components due to take place by the end of 2021/early 2022. The wind farms will be commissioned and handed over to the investors on a rolling basis by the end of 2022.

eno group is proud to be able to offer its customers a wind turbine especially designed for this market and these wind conditions, in the shape of the eno160, thereby significantly strengthening our commitment and market standing as a turbine supplier in Sweden.

Our sales team in Rostock and eno Sweden will be happy to answer any queries or enquiries you may have regarding our flagship product.

The most efficient wind energy platform

enoventum platform design philosophy



EXPERIENCE & QUALITY

15 years of experience in turbine design

High-quality, long-lasting product from Germany – tailored to your specific needs

Robust design with modular redundancy



OPERATOR FOCUS

Maximises benefits and yield for the operator over the entire lifetime of the product – continuously high yield and low OPEX

Easy servicing with reduced maintenance and downtime and state-of-the-art hoist and crane systems



LOCATION OPTIMISATION

Bespoke set-up for your location thanks to a broad range of noise, turbulence and loadoptimised operating modes

Power Mode – for extra yield during daytime operation when less stringent noise requirements apply

enoventum is an enhanced version of the proven 4.0 MW platform, boasting a range of carefully selected innovative features. The first two variants of the enoventum platform, the eno152 and eno160, are available from early 2021.



The next generation

Read how three former trainees experienced their vocational training at eno energy. Three different young people with completely different background skills who all got their careers off to a successful start at eno.

Interview with Dominik Kleemann, Natalie Fisele and Marcus Hanke

What makes eno stand out for you, as an employer and as a company?



Dominik Accounts

eno is very customer-oriented, every project is carefully designed around the specific customer. As a trainee industrial business management assistant, I gained a lot of insights beyond the confines of my role, I find that really exciting. Having spent time in the business management, project financing, procurement, marketing and service departments, my training ended up focusing on accounts.



Natalie
Network Connection Planning

eno is one of the pioneers of the German wind energy sector, and a typical SME. That means I get to learn about how the company is developing and I can see the contribution that my work makes at eno. You don't get that sense of connection in big corporate groups. I also think it's great that eno is a flexible employer and really supports me: that ranges from flexible working hours and reducing my training period to the wide variety of departments I was able to rotate through.



MarcusAsset Management

Because eno covers a huge value chain, there is a correspondingly large number of varied and interesting roles where you can choose your own focus. That meant I was fully involved from a very early stage, reflecting the emphasis on handson training. I was also very pleased that my training period was reduced to two years as a result of my good technical school grades and also thanks to the flexibility offered by eno.

Become part of a green future



Then the renewable energy sector is the place to be.

– 2 –

FLEXIBLE WORKING HOURS based on a FLEXTIME MODEL allow you to reconcile family and work life (core working hours: 9.00 am to 3.00 pm).

– 3 –

As part of that commitment we also pay all your CHILD DAY-CARE COSTS.

4

Plenty of family time is ensured by our

ABOVE-AVERAGE HOLIDAY ENTITLEMENT.

_ 5 _ An **attractive salary**

and flat hierarchy mean your future is in your own hands.

- 6 -

And if you need to **WORK FROM HOME** for a day at short notice, it's not a problem.

- 7

We support environmentally friendly rail travel and cycling by paying a **MONTHLY ALLOWANCE.**

- 8

To work even more sustainably in the future, many of our pool vehicles are already **ELECTRIC.**

_ 9 _

Extra support is always nice. Why not get a boost in old age through our **COMPANY PENSION SCHEME** and regular massages?

– 10

To keep pace with developments, eno offers you the opportunity to update your knowledge through **SEMINARS** etc.

_ 11 _

We value knowledge, so we provide financial assistance if you want to **STUDY** alongside

– 12 *–*

If you're struggling to find somewhere to live, we can provide temporary

ACCOMMODATION.

- 13

Apart from being excited about the future, we also enjoy the present through fun **COMPANY EVENTS.**

Events 2021

24.03.

19th Lieferantentag M-V Rostock

LIEFERANTENTAG
Mecklenburg - Vorpommern

06.08.

Rostock Wind

Rostock

ROSTOCK WIND

14-17.09.

HUSUM Wind

Husum

HUSUM Wind

^{20-21.}10.

VIND 2020

Stockholm

VIND
swedish wind energy associatio

10-12.11

Spreewindtage Potsdam











See our team in action now!

